



## SOYA: STORAGE, HANDLING AND FOLIO ADMINISTRATION FEES 2026/2027 HARVEST YEAR 1 MARCH 2026 - 28 FEBRUARY 2027

The neXgro Group of Companies is a well-known, innovative AgTech group, with nearly 40 years of experience in grain trading, storage and related management services. One of our business objectives is to enable producers to take their rightful place in the grain and oilseed production value ecosystem, by offering unique, data-driven and technology-smart solutions to an industry as old as civilisation itself, but which must remain relevant and commercially viable in a fast-changing world. As part of the approach to empower the farmer, neXgro has established a trusted national commercial farm silo network, which fully operates and competes alongside all other commercial silos nationwide, delivering high-standard grain management and storage solutions.

neXgro Grain Management (a specialist division of the neXgro Group) forms partnerships with producers to commercialise their farm silos and industrial silos by offering a service consisting of farm silo management and accreditation, with or without independent accredited collateral management.

The neXgro Grain Management accreditation system includes the appointment of an independent collateral manager, which unlocks the possibility of grain financing through neXgro and their financial institution partner. Our farm silo network has already been approved and accepted by our financial institution partner as approved storage sites for financed grain products.

As the underlying foundation of the silo network, neXgro Grain Management offers a modern and highly reliable online electronic grain management system through which all stock movements are managed. Part of the services offered by neXgro Grain Management is the calculation and administration of grain storage costs and assistance to silos with their administration. Herewith, therefore, the new season's tariffs at a glance, for the entire network (All prices exclude VAT).

**Storage capacity is limited at each silo and we request that you please request space in advance from Nexgro Grain Management, who will first confirm with you before deliveries to [silo.admin@nexgro.co.za](mailto:silo.admin@nexgro.co.za).**

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T +27 11 692 4400 | E [info@nexgro.co.za](mailto:info@nexgro.co.za)

P Postnet Feather Square Suite #031, Private Bag X2, Ruimsig, 1732

A 22 Furrow Rd, Diswilmar AH, Krugersdorp, 1746

[www.nexgro.co.za](http://www.nexgro.co.za) (For a full overview of our POPIA policy, list of Group companies and respective directors)



**The soya handling and storage tariffs for the 2026/2027 harvest year are as follows:**

Soya Tariffs (VAT excluded on Rand per Ton basis) and charged by each silo

Silo	Derived Diff	Storage Day	Storage Year	Handling IN
Agriland Silo	-165	1.19	160	70
Bellary Silo	-22	1.41	190	80
Die Bult Depot	-225	1.26	170	80
Doornkorp Silo	0	1.41	190	80
Graanland Silo	-40	1.41	190	80
Grain Handlers	-100	1.41	190	75
Greenlands Silo	-24	1.41	190	80
Holfontein Silo	0	1.41	190	80
Renosterkop Silo	-70	1.41	190	80
Waagkraal Depot	-141	1.19	160	75

Volume discounts on annual storage are available and requests must please be directed to Nexgro Grain Management.

The list of network silos continues to grow and will be expanded during the course of the year through notification and via the neXgro website communications. If you would like to offer grain to these silos, you may contact neXgro Grain Management for enquiries.

**Storage Fees**

Annual storage is the default storage contract option. Other storage options, if required under certain conditions, must be submitted to Nexgro Grain Management for approval. Annual storage is payable by the first folio owner on whose folio the tonnes are delivered, upon sale of tonnes per folio transfer or out loading instruction request, or 31 December 2026, whichever occurs first, on payment terms as communicated.

The annual storage benefit is transferable between folios until 28 February 2026, after which day storage will be calculated at the following season's tariffs on the transferred stock.

The day storage tariff, if approved, is calculated on the daily tonnage balance and is payable monthly. The cumulative daily storage tariff is capped at the annual storage amount ceiling.

**Handling Fees**

Handling is charged at the end of the month of delivery to the silo and is payable 30 days after statement date.



**Producer Facilitation Fees R3.50 per ton as received on folio**

Charged for the administration of producer delivery contract data under a grain owner's folio (main folio), based on the total tonnes delivered to the main folio. The benefit helps grain owners to determine who and what tonnage producers have delivered onto their folio. Payable by the main folio owner, payable on credit terms as communicated.

**Folio Transfer / Silo Certificate R3.60 per ton as transferred**

Charged upon any request by the grain owner to process transfers between folios or per silo certificates. The transfer fee is payable by the folio grain owner from whose folio the transfer takes place.

**Screening Costs**

Where the silo has operational capacity and it will be necessary to screen, the following costs will be charged:

<b>Noxious Seed Removal Costs:</b>	
<b>Number of seeds per 1kg</b>	<b>R/Ton (VAT excl)</b>
2 - 20	75.00
21 - 30	160.00
31 - 40	320.00
> 40 (max 50)	480.00

<b>Wet and/or Green Pods Removal Costs:</b>	
<b>% of Gross mass</b>	<b>R/Ton (VAT excl)</b>
0.1% - 0.3%	75.00
0.4% - 0.8%	160.00

(The foreign material, screenings and pods that are screened out remain the property of the silo. All material below the 4.75mm round-hole screen is used for the calculation of the percentage of the mass adjustment.)

If screening is done for green pods AND noxious seeds, the highest of the two tariffs will be charged and not both tariffs combined. Therefore, for green pods AND noxious seeds between 2-20, the tariff will be R75/ton, but for green pods AND noxious seeds between 21-30, a single tariff of R160/ton applies.

**Grain Moisture Adjustment**

All soybeans with a moisture percentage below 12.0% are accepted as dry. Moisture percentage between 12.0% and 13% will be adjusted to 12.0%. Soya with a moisture percentage higher than 13% will be considered on an *ad hoc* basis at the silo management's discretion, depending on drying facilities and operational feasibility. Contact each silo directly for any enquiries.



### **Deductions**

Handling fees are deducted at a standard rate of 0.5% on gross mass and further grading deductions (where applicable) are charged in accordance with regulations.

### **Grade Adjustment**

Upgrades and downgrades will only be considered at the silo manager's discretion and approval. Each case will be handled on its own merits and upgrading costs will be quoted per incident.

### **General**

Signed storage agreements must be in place for each grain owner. A universal storage agreement with neXgro Grain Management is in use, acting as agent on behalf of silos as principal, therefore only one storage agreement is required to store at any of the network silos. Also refer to the storage agreement for a broader description of terms and conditions.

Extended hours are available during harvest time, but we request that you please communicate your needs continuously with each silo manager.

Various weighing and weighing & grading services are available. Contact the silo managers for applicable tariffs, if any. neXgro Grain Management and the silo owners accept no legal liability for the correctness of the mass of such goods weighed with weighing and weighing & grading services.

Most silos are equipped with proper generators or alternative power supply. There is no additional cost to the user for power generation, but the silo cannot guarantee that there will always be continuous power supply and the cost structure may be reconsidered where power interruptions reach abnormal levels beyond our direct control.

### **Administration Enquiries**

Any further enquiries, stock confirmations, folio applications, facilitation enquiries or offloading instructions may be directed to [silo.admin@nexgro.co.za](mailto:silo.admin@nexgro.co.za).

Kind regards

**neXgro GRAIN MANAGEMENT**

E&OE