



GRAIN SORGHUM: STORAGE, HANDLING AND FOLIO ADMINISTRATION FEES 2026/2027 HARVEST SEASON 1 MAY 2026 - 30 APRIL 2027

The neXgro Group of Companies is a well-known, innovative AgTech group, with nearly 40 years' experience in grain trading, storage and related management services. One of our business objectives is to enable producers to take their rightful place in the grain and oilseed production value ecosystem, by offering unique, data-driven and technology-smart solutions to an industry as old as civilisation itself, but which must remain relevant and commercially viable in a fast-changing world. As part of this approach to empower the farmer, neXgro has established a reliable national commercial farm-silo network, operating and competing alongside all other commercial silos nationwide, by delivering high-standard grain management and storage solutions.

neXgro Grain Management (a specialist division of the neXgro Group) forms partnerships with producers to commercialise their farm silos and industrial silos by offering a service consisting of farm-silo management and accreditation, with or without independent accredited collateral management.

The neXgro Grain Management accreditation system includes the appointment of an independent collateral manager, which unlocks the possibility of grain financing through neXgro and its financial-institution partner. Our farm-silo network has already been approved by our financial-institution partner and accepted as approved storage locations for financed grain products.

As an underlying foundation of the silo network, neXgro Grain Management offers a modern and highly reliable online electronic grain management system in terms of which all stock movements are managed. Part of the services that neXgro Grain Management provides is the calculation and administration of grain storage costs and support to the silos with the administration thereof. Below are the new season's tariffs at a glance for the entire network.

Storage capacity is limited at each silo, and we request that you please request space in advance from neXgro Grain Management, who will confirm availability with you before deliveries, at silo.admin@nexgro.co.za.

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www.nexgro.co.za (For a full overview of our POPIA policy, list of Group companies and respective directors)



The Sorghum tariffs for the 2026/2027 harvest season are as follows:

Sorghum Tariffs (VAT excluded on a Rand per Ton basis)

| Silo (Distrik) | Derived Diff | Storage (Daily) | Storage (Annual) | Handling (In) |
|---------------------------------|--------------|-----------------|------------------|---------------|
| Holfontein Silo (Carletonville) | -174 | 1.25 | 160 | 80 |
| Waagkraal Depot (Ottosdal) | -339 | 1.25 | 160 | 65 |

A volume discount on annual storage is available for material deliveries, and requests must please be directed to neXgro Grain Management.

The list of network silos is continuously growing and will be expanded throughout the year through notices and communication via the neXgro website. If you would like to deliver grain to these silos, you can contact neXgro Grain Management with enquiries.

Storage Fees

(Fee from the silo)

Annual storage is the standard contract option. Day storage or throughput options are available and proposals may be submitted to neXgro Grain Management for approval.

Annual storage is payable by the first folio owner on whose folio the tons are delivered,

- i) either upon sale of the tons (via folio transfer) or
- ii) upon request for an outloading instruction, or
- iii) by 31 December 2026,

whichever occurs first, on payment terms as will be communicated.

The daily storage tariff, where approved, is calculated on the daily ton balance and is payable monthly. The cumulative daily storage tariff is capped at the annual storage amount (ceiling).

Handling Fees

(Fee from the silo)

Handling is charged at month-end for deliveries to the silo and is payable on credit terms as communicated.

Poisonous seeds and Sieving Costs

Not allowed on grain sorghum.

Producer Facilitation Fees: R3.50 per ton as received on folio

(Fee from neXgro Graanbestuur)

Charged for the administration of producer delivery contract data under a grain owner's folio (main folio), based on the total tons delivered on the main folio.



This benefit helps grain owners determine which producers delivered and what tonnage was delivered on their folio. Payable by the main-folio owner, on credit terms as communicated.

Folio Transfer & Silo Certificate: R3.60 per ton as transferred

(Fee from neXgro Graanbestuur)

Charged whenever a grain owner requests transfers to be processed between folios or via silo certificates. The transfer fee is payable by the folio grain owner from whose folio the transfer takes place.

Grain Moisture Adjustment

All Sorghum with a moisture percentage below 12.5% is accepted as dry. Moisture percentage between 12.5% and 14% will be adjusted to 12.5%. Sorghum with a moisture percentage higher than 14% will be considered on an *ad hoc* basis at silo management's discretion, depending on drying facilities and operational feasibility. Contact each silo directly for any enquiries.

Deductions

Handling fees are deducted on a standard 2.28% basis from gross mass, and further grading deductions (where applicable) are charged in accordance with regulation.

Grade Adjustment

Upgrading and downgrading will only be considered at silo management's discretion and subject to approval. Each case will be handled on its own merits, and upgrading costs will be quoted per incident.

General

Signed storage agreements must be in place for each grain owner. A universal storage agreement with neXgro Grain Management is in use, in terms of which neXgro Grain Management acts as agent on behalf of the silos as principal, therefore only one storage agreement is required to store at any of the network silos. Please also refer to the storage agreement for a broader description of terms and conditions.

Extended hours are available during harvest time, but we request that you please communicate continuously with each silo manager regarding your requirements.

Various weighing and weigh-and-grading services are available. Contact neXgro Grain Management for the applicable tariffs, if any. neXgro Grain Management and the silo owners accept no legal liability for the correctness of the mass of such goods that are weighed.

Most silos are equipped with proper generators or alternative power supply. There is no additional cost to the user in respect of power generation; however, the silo cannot



always guarantee continuous power supply, and the cost structure may be reconsidered where power interruptions reach abnormal levels.

All tariffs may be reviewed if any abnormal economic circumstances arise.

Administration Enquiries

Any further enquiries, stock confirmations, folio applications, facilitation enquiries or outloading instructions can be directed to silo.admin@nexgro.co.za.

Kind regards

neXgro GRAANBESTUUR

E&OE