



## SUNFLOWER:

### STORAGE, HANDLING AND FOLIO ADMINISTRATION FEES 2026/2027 HARVEST YEAR 1 MARCH 2026 - 28 FEBRUARY 2027

The neXgro Group of Companies is a well-known, innovative AgTech group, with nearly 40 years of experience in grain trading, storage and related management services. One of our business objectives is to enable producers to take their rightful place in the grain and oilseed production value ecosystem, by offering unique, data-driven and technology-smart solutions to an industry as old as civilisation itself, but which must remain relevant and commercially viable in a fast-changing world. As part of the approach to empower the farmer, neXgro has established a trusted national commercial farm silo network, which fully operates and competes alongside all other commercial silos nationwide, delivering high-standard grain management and storage solutions.

neXgro Grain Management (a specialist division of the neXgro Group) forms partnerships with producers to commercialise their farm silos and industrial silos by offering a service consisting of farm silo management and accreditation, with or without independent accredited collateral management.

The neXgro Grain Management accreditation system includes the appointment of an independent collateral manager, which unlocks the possibility of grain financing through neXgro and their financial institution partner. Our farm silo network has already been approved and accepted by our financial institution partner as approved storage sites for financed grain products.

As the underlying foundation of the silo network, neXgro Grain Management offers a modern and highly reliable online electronic grain management system through which all stock movements are managed. Part of the services offered by neXgro Grain Management is the calculation and administration of grain storage costs and assistance to silos with their administration. Herewith, therefore, the new season's tariffs at a glance, for the entire network (All prices exclude VAT).

**Storage capacity is limited at each silo and we request that you please request space in advance from Nexgro Grain Management, who will first confirm with you before deliveries to [silo.admin@nexgro.co.za](mailto:silo.admin@nexgro.co.za).**

**neXgro** ® (A registered trademark of neXgro Holdings (Pty) Ltd)

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[www.nexgro.co.za](http://www.nexgro.co.za) (For a full overview of our POPIA policy, list of Group companies and respective directors)



**The Sunflower handling and storage tariffs for the 2026/2027 harvest year are as follows:**

Sunflower Tariffs (VAT excluded on Rand per Ton basis) and charged by each silo

Silo	Derived Diff	Storage Day	Storage Year	Handling IN
Agri-Land	-360	2.26	273.50	100
Bellary Silo	-225	2.26	273.50	135
Die Bult Depot	-410	2.44	295.00	120
Doornkorp Silo	-202	2.26	273.50	135
Graanland Silo	-238	2.40	290.00	135
Holfontein Silo	-200	2.26	273.50	135
Waagkraal Depot	-336	2.40	290.00	100
Renosterkop Grandepot	-282	2.40	290.00	140

Volume discounts on annual storage are available, and requests must please be directed to Nexgro Grain Management.

The list of network silos continues to grow and will be expanded during the year through notification and via the neXgro website communications. If you would like to offer grain to these silos, you may contact neXgro Grain Management for enquiries.

**Storage Fees**

Annual storage is the default storage contract option. Other storage options, if required under certain conditions, must be submitted to Nexgro Grain Management for approval. Annual storage is payable by the first folio owner on whose folio the tonnes are delivered, upon sale of tonnes per folio transfer or out loading instruction request, or 31 December 2026, whichever occurs first, on payment terms as communicated.

The annual storage benefit is transferable between folios until 28 February 2026, after which day storage will be calculated at the following season's tariffs on the transferred stock.

The day storage tariff, if approved, is calculated on the daily tonnage balance and is payable monthly. The cumulative daily storage tariff is capped at the annual storage amount ceiling.

**Handling Fees**

Handling is charged at the end of the month of delivery to the silo and is payable 30 days after statement date.



### **Producer Facilitation Fees R3.50 per ton as received on folio**

Charged for the administration of producer delivery contract data under a grain owner's folio (main folio), based on the total tonnes delivered to the main folio.

The benefit helps grain owners to determine who and what tonnage producers have delivered onto their folio. Payable by the main folio owner, payable on credit terms as communicated.

### **Folio Transfer / Silo Certificate R3.60 per ton as transferred**

Charged upon any request by the grain owner to process transfers between folios or per silo certificates. The transfer fee is payable by the folio grain owner from whose folio the transfer takes place.

### **Screening Costs**

Where the silo has operational capacity and it will be necessary to screen, the following costs will be charged:

<b>Noxious Seed Removal Costs:</b>	
<b>Number of seeds per 1kg</b>	<b>R/Ton (VAT excl)</b>
2 - 20	75.00
21 - 30	160.00
31 - 40	320.00
> 40 (max 50)	480.00

### **Physical Losses/Deductions**

Since sunflower is received on a clean basis, neXgro will make a further deduction of 0.5% from the gross mass of the delivered product after the moisture adjustment has been done, to determine the net mass that may ultimately be withdrawn by the client.

This deduction therefore represents the actual percentage of foreign material, screenings, and sclerotinia present in the delivered stock, plus the 0.5% physical loss deduction on the gross mass delivered.

### **Grain Moisture Adjustment**

All sunflower with a moisture percentage below 9.0% are accepted as dry. Moisture percentage between 9.0% and 10.0% will be adjusted to 9.0%. Sunflower with a moisture percentage higher than 10% will be considered on an *ad hoc* basis at the silo management's discretion, depending on drying facilities and operational feasibility. Contact each silo directly for any enquiries.



### **Grade Adjustment**

Upgrades and downgrades will only be considered at the silo manager's discretion and approval. Each case will be handled on its own merits and upgrading costs will be quoted per incident.

### **General**

Signed storage agreements must be in place for each grain owner. A universal storage agreement with neXgro Grain Management is in use, acting as agent on behalf of silos as principal, therefore only one storage agreement is required to store at any of the network silos. Also refer to the storage agreement for a broader description of terms and conditions.

Extended hours are available during harvest time, but we request that you please communicate your needs continuously with each silo manager.

Various weighing and weighing & grading services are available. Contact the silo managers for applicable tariffs, if any. neXgro Grain Management and the silo owners accept no legal liability for the correctness of the mass of such goods weighed with weighing and weighing & grading services.

Most silos are equipped with proper generators or alternative power supply. There is no additional cost to the user for power generation, but the silo cannot guarantee that there will always be continuous power supply and the cost structure may be reconsidered where power interruptions reach abnormal levels beyond our direct control.

### **Administration Enquiries**

Any further enquiries, stock confirmations, folio applications, facilitation enquiries or offloading instructions may be directed to [silo.admin@nexgro.co.za](mailto:silo.admin@nexgro.co.za).

Kind regards

**neXgro GRAIN MANAGEMENT**

E&OE