



# Shifting boundaries **IN ON-FARM GRAIN STORAGE** with **neXgro** Grain Management.

## Producer Focus

### What is neXgro accreditation?

neXgro accreditation is a new standard for on-farm grain storage (OFGS) that empowers producers to be more competitive within, and gain better access to, the greater marketplace, while benefiting traders and mills.

### How does accreditation benefit traders and mills?

- 1 Traders and mills enjoy the freedom of negotiating without the bureaucracy of the traditional co-op system.
- 2 By guaranteeing the quality and quantity of your grain, neXgro accreditation ensures that every buyer enjoys peace of mind while taking advantage of the efficiencies that OFGS offers.
- 3 Outloading activities benefit from increased speed, flexible outloading hours, and the modern infrastructure and strategic placement of OFGS sites compared to regular co-op silos.
- 4 neXgro OFGS offers financial benefits to buyers through better neXdeal pricing opportunities and by reducing buffer inventory requirements, lower cumulative day tariffs, and eliminating standing costs with quicker turnaround times at farm silos.

### How does accreditation benefit producers?

Belonging to our growing network of producers with neXgro-accredited OFGS promises better ongoing returns and benefits in a number of ways.

It immediately eliminates the 1% reduction traditionally applied by mills for OFGS grain. To participating mills, the neXgro accreditation is a guarantee that your grain is as good as, if not better, than that of traditional co-op storage facilities. This opens up a whole new avenue of marketing opportunities and allows you to compete on a better footing directly with traditional co-ops and explore alternative and niche opportunities in a much bigger market.



Supported by neXgro systems and processes, producers whose OFGS grain bears the neXgro accreditation stamp can confidently trade on the neXdeal platform alongside Safex registered silos

**neXgro guarantees accredited grain and better market access.**



## Why should you join the neXgro OFGS value ecosystem?

